

Minutes of Pre-bid Conference

Tender no.: OT-25/MNNIT/Purchase Office/CC/1000 mbps Internet Leaseline/2013-14 Date: 08.02.2013
For procurement of: Procurement of 1000 mbps Internet Leaseline at MNNIT Allahabad
Date & time: 20.02.2013 at 12.30 hrs.
Venue: Institute Conference Room, MNNIT

The following participants attended the conference:

Representatives of MNNIT:

- 1) Dr. R.S Yadav, CSED, Coordinator Computer Center
- 2) Dr. Neeraj Tyagi, CSED
- 3) Dr. A.K. Singh, CSED
- 4) Mr. Abhay Singh, Programmer Computer Center

Representatives of Prospective Bidder's:

Sl. No.	Name of Firm	Represented by
1)	M/s Bharti Airtel Limited Lucknow	Abhishek Pandey
2)	M/s Reliance Communication Limited Allahabad	Ashish Kumar

Opening Remarks

- (i) The Faculty In-charge (Purchase) had conducted the Pre-Bid Conference and at the beginning welcomed to every body attending the Pre-Bid Conference for the Tender no *OT-25/MNNIT/Purchase Office/CC/1000 mbps Internet Leaseline /2013-14 Date: 08.02.2013* for Procurement of 1000 mbps Internet Leasedline at MNNIT Allahabad.
- (ii) It was explained that purpose of Pre-Bid Conference is to explain the various important provisions of the bidding documents to the prospective bidders and to clarify any queries that the bidders may have in the subject bidding documents.
- (iii) The indenter discussed a brief description about the 'Procurement of 1000 mbps Internet Leasedline at MNNIT Allahabad', as per tender document, before the audience.
- (iv) The members representing the bidders were asked to furnish their queries in written format so that the replies to the same can provided by the purchaser. Replies to the queries are presented in *Table-1*.
- (v) The Faculty-in-charge (Purchase) expressed his profound gratitude to the participants for their active involvement.
- (vi) The meeting ended with a vote of thanks to the chair.

3029104
24.02.2013
Faculty-in-charge
Purchase
M.N.N.I.T., Allahabad

Table-1

Minutes of Pre-bid Conference

Tender no.: OT-25/MNNIT/Purchase Office/CC/1000 mbps Internet Leaseline /2013-14 Date: 08.02.2013

S. No.	RFP Reference(s) (Section ,Page)	Content of RFP requiring clarification	Points of clarification required	Resolution
RELIANCE COMMUNICATION Ltd LUCKNOW				
1	Page 16 A 4	The Bidder/Tenderer should provide on-site comprehensive five (5) years OR three (3) years warranty for this proposed equipments.	Also refer Page 21 C 6. Please clarify if warranty requirement is for 1 or 3 or 5 years	Total 11 years of support (Page 16 A (6)), Out of which 7 yrs warrantee/AMC as provided by CISCO , OEM (as reported by bidders during pre-bid conference on 20-02-2013) and four years extended warrantee/AMC on yearly quotation basis.
2	Page 17, B, 15	Penalty Clause: During contract period, a penalty of Rs. 1000/- per hours will be charged for the periods of interruption of Lease line service and also the service cost of that period will be deducted from the bill.	Penalty should be levied after availability SLA is breached. We request to amend the Penalties below. Availability >99.5% - No Penalty Availability <99.5%% and >98.5% - 1 day rental Availability <98.5%% and >97% - 2 day rental Availability <97% 5 days rental	No merit
3	Page 19	The primary path and the backup path for internet link between Customer premises and ISP POP each should be a single pipe of 1 Gbps.	We are assuming that requirement is a single last mile of 1 Gig in ring rotection. Which provides primary fiber path and secondary fiber path. Please confirm	No merit
4	Page 20	The Bidder should have an ISO 20000/ ISO 27001 Certified NOC for trouble shooting round the clock to ensure uninterrupted services. NOC should work proactively towards network monitoring & management.	We request to ament this clause as "The Bidder should have an ISO 20000/ ISO 27001/ISO 9001 Certification."	No merit
5	Page 21, Annexure C, 6	Has Bidder/Tenderer provided ORIGINAL copy of latest, currently dated, authorization letter from parent or OEM, with authorization issued to submit this bid, provide these equipments to MNNIT & Supply, Fixing and installation/ spare parts and maintenance support for a minimum period of TEN (10) years, after ONE (01) year warranty period, that is total of ELEVEN (11) years?	As per market trend technology refreshes every five years. We request to reduce the support of equipmet to five years. After that new hardware contract can be initiated. Please also confirm if the contract period for Internet link is 11 years	No merit
6	Page 21, Annexure C, 7	Is the Bidder/Tenderer ready to install these equipments at MNNIT site and integrate them in respective laboratories at MNNIT, with its associated systems, components, devices and software?	Kindly define the integration scope and share the network diagram. We request that network design ownership remain with MNNIT and scope is restricted to supplied hardware	No merit
7	Page 22, Annexure C, 16	Are these equipments configured in such a way that any component is NOT to its end-of-life within the assured support period as given in point no. 6 above?	As per market trend technology refreshes every five years. We request to reduce the support of equipmet to five years. After that new hardware contract can be initiated.	No merit

Clause Reference No	RFP statement	Query	Resolution
AIRTEL LTD, BHARTI AIRTEL , GOMATI NAGAR LUCKNOW			
Page 5, Qualification of Tenderers	Must have executed at least three projects in large Organizations with at least one project (>1 crores) in a University/IIT/NIT having a large campus, in which at least one project consisting of complete and integrated LAN solution with Fiber Optic Network	This tender is floated for Internet, & Router, which is completely WAN part, I,e project exp. Should be ask for executed WAN Network instead of LAN	No merit
Page 16, GCC	The supplier must provide the assured supply of 1000 Mbps (1:1 lease line on OFC from MNNIT CPE (customer premise equipment) Router till International Exit Gateway, within the contract period at full capacity otherwise the penalty clause will be applicable. The Lease Line services of 1000 Mbps will be on regular basis. The supplier should assure 99.5% up time of lease line	For exact through put requirement, as 1 Gig lastmile will not provide exact 1Gig Internet link due to internal losses.	No merit
Page 16, GCC & Annexure C point 4, page 21	Router support for one 3 or 5 year	Need clarity on the same, as some where Router warranty mentioned one year, some where it,s three & five year with 10 year extended support	Total 11 years of support (Page 16 A (6)), Out of which 7 yrs warrantee/AMC as provided by CISCO , OEM (as reported by bidders during pre-bid conference on 20-02-2013) and four years extended warrantee/AMC on yearly quotation basis.
Annexure B- page19	ISP/ISP Group Company should have at least 16 IPv6 peering established across the global, bilateral free peering	Statement should be- ISP/ISP Group Company should have at least 16 IPV6 peering established across the globe we provides standard/112 IPv6 IP POOL (65536IPs) for LAN.	No merit