

Minutes of Pre-bid Conference

Tender no.: OT-16/MNNIT/Purchase Office/Computer Centre/Networking Equipment/2012-13

Date: 01.12.2012

For procurement of: Procurement of various networking equipment

Date & time: 13.12.2012 at 11.30 AM

Venue: Institute Conference Room, MNNIT

The following participants attended the conference:

Representatives of MNNIT:

- 1) Prof. R. S. Yadav
- 2) Dr. Neeraj Tyagi
- 3) [Signature]
- 4) Dr. Mayank Pandey
- 5) Dy. Registrar (Accounts)
- 6) Faculty In-charge (Purchase)

Representatives of Prospective Bidder's:

Sl. No.	Name of Firm	Represented by
1)	M/s Technet Software Solutions (P) Ltd., 25A/1, 2nd floor, Shahpur Jat, New Delhi	Sri Sudeep Nigam
2)	M/s Tejas Networks Ltd., 2nd floor, prem sadan, 11, Rajendra place, New Delhi	Sri Ritesh Gupta
3)	M/s Molex-Premises Networks, Suite no. 10, 5th floor, Paharpur business Centre, 21 Nehru place green, New Delhi	
4)	M/s SIEMENS Enterprise Communication Pvt. Ltd., 28/45, Ashok Marg, lucknow	Sri Abhishek Singh
5)	M/s Schneider Electric India pvt. Ltd., 1st floor, 27/2-A, Gokhla Marg, Lucknow	Sri Prasant Gupta
6)	M/s ARTEK Enterprises (P) Ltd., 505, Madhuban Building, 55 Nehru Place, New Delhi	Sri Abhishek Khare
7)	M/s Neural Networks, Shop no. 05, 40/E, Elgin Road, Civil Lines, Allahabad	Sri Anupam Khare
8)	M/s CMC Ltd., 2nd floor, Nav Chetna Kendra, 10th Ashok Marg, Lucknow	Sri Rahul Singh
9)	M/s Bharti Airtel Teleservices ltd., TCG 7/7, Vibhuti Khand, Gomti Nagar, Lucknow	Sri Abhishek Pandey
10)	M/s D-Link Ltd., New Delhi	Sri Piyush Kumar

Opening Remarks

- (i) The Faculty In-charge (Purchase) had conducted the Pre-Bid Conference and at the beginning welcomed to every body attending the Pre-Bid Conference for the Tender no OT-16/MNNIT/Purchase Office/Computer Centre/Networking Equipment/2012-13 Date: 01.12.2012 for procurement of various networking equipments.
- (ii) It was explained that purpose of Pre-Bid Conference is to explain the various important provisions of the bidding documents to the prospective bidders and to clarify any queries that the bidders may have in the subject bidding documents.
- (iii) The indenter, Registrar discussed a brief description about the 'Procurement of various networking equipments', as per tender document, before the audience.
- (iv) The members representing the bidders were asked to furnish their queries in written format so that the replies to the same can provided by the purchaser. Replies to the queries are presented in *Table-1*.
- (v) The Faculty-in-charge (Purchase) expressed his profound gratitude to the participants for their active involvement.
- (vi) The meeting ended with a vote of thanks to the chair.

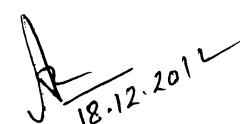

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Table-1

Minutes of Pre-bid Conference

**Tender no.: OT-16/MNNIT/Purchase Office/Computer Centre/Networking
Equipment/2012-13 Date: 01.12.2012**

Sl. No.	Query From	Points in Tender document	Gist of the Query	Response	Remarks (If any)
1.	M/s Technet Software Solutions (P) Ltd., 25A/1, 2nd floor, Shahpur Jat, New Delhi	Clause 14 point 5 in Chapter-1 ITB		Removal of CMMI certification for hardware component	
		Must have ISO 9001 Certification and CMMI Certification for these services/components.	"Removed as a qualification requirement."		
		point 6 in Chapter-3 STC		We require the complete service setup in Allahabad before delivery of items	
		Supplier/Vendors must have local (Allahabad) presence and technical support from last 05 years.	"Dilution of this clause and ask for office/support centre in UP"		
2.	M/s Tejas Networks Ltd., 2nd floor, prem sadan, 11, Rajendra place, New Delhi	Clause 14 point 3 in Chapter-1 ITB		No relevant suggestions/queries	
		"Must have executed at least three projects in large Organizations with atleast one project (>1 crores) in a University/IIT/NIT having a large campus, in which atleast one project consisting of complete and integrated LAN solution with Fiber Optic Network."	"We have experience of working with leading universities through PSU on the NKN project."		
		Clause 21 in Chapter-3 STC			
		The Bidder/Tenderer must be an Authorized System Integrator having a direct purchase and support agreement with the OEM of the EQUIPMENTS. The bidder/tenderer should have integrated, tested and supplied the equipment of similar type specified in the 'schedule of requirements' of an educational institute / organization	"We have experience of working with leading universities through PSU on the NKN project."		
		Clause 26 in Chapter-3 STC			
The bidder/tenderer must have supplied the quoted model to the institutions of repute respectively NITs/IITs/IIITs/Central Universities/IISERS/CSIR laboratories etc. and must have conducted a demo at these places	"We have supplied older generation of equipments, for this tender newer generation technology is being proposed"				
3.	M/s Molex-Premises Networks, Suite no. 10, 5th floor, Paharpur business Centre, 21 Nehru place green, New Delhi	Technical Specifications at Annexure-A on Page no. 20,12,22 and 23 in Chapter-3 STC		No relevant suggestions/Queries Point 1 to 8,11 are not relevant Point 09 may be relaxed/removed	
4.	M/s SIEMENS Enterprise Communication Pvt. Ltd., 28/45, Ashok Marg, lucknow	Clause 14 point 5 in Chapter-1 ITB		CMMI is removed/relaxed	
		Must have ISO 9001 Certification and CMMI Certification for these services/components.	"Remove the same"		
		Technical Specifications at Annexure-A point 2.1 and 2.2 on Page no. 20 in Chapter-3 STC		No relevant suggestions/queries	
5.	M/s Schneider Electric India pvt. Ltd., 1st floor, 27/2-A, Gokhla Marg, Lucknow	Eligibility Criteria for passive OEM at point 5 in Chapter-3 STC		No relevant suggestions/queries	
		OEM should have technology development program partnership with minimum of 3 Active	"Remove the same or modify with 01 no. only"		

		networking (Switches and Routers) OEM's globally.(Reference required)		
6.	M/s ARTEK Enterprises (P) Ltd., 505, Madhuban Building, 55 Nehru Place, New Delhi	Eligibility Criteria for passive OEM at point 3,5,6 in Chapter-3 STC		Point 01 Acceptable Point 2 No relevant suggestions/ Queries Point 3 relaxed/removed Part A No relevant suggestions/ Queries
		3. OEM must be registered business entity listed on US or European stock exchange	"Indian Stock Exchange"	
		5. OEM should have technology development program partnership with minimum of 3 Active networking (Switches and Routers) OEM's globally.(Reference required)	"Should be dropped"	
		6. OEM should have at least One RCDD certified person sitting in India	"Should be dropped"	
		Technical Specifications at Annexure-A on Page no. 20 in Chapter-3 STC		
	Technical Specifications	"Changes are required"		
7.	M/s D-Link (India) Ltd., 1 st floor, B-98, Sector-C, Mahanagar, Lucknow	Eligibility Criteria for passive OEM at point 3,5 in Chapter-3 STC		Point 1(a), 1(c) Acceptable Point 1 (b) No relevant suggestions/ Queries Point 2 and 3 No relevant suggestions/ Queries
		3. OEM must be registered business entity listed on US or European stock exchange	"Indian Stock Exchange"	
		5. OEM should have technology development program partnership with minimum of 3 Active networking (Switches and Routers) OEM's globally. (Reference required)	"Remove the same"	
		Technical Specifications part-A, part-B (5)c at Annexure-A on Page no. 20 in Chapter-3 STC		
	Technical Specifications part-A, part-B (5)c	"Changes are required"		


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